

Stuttgart, January 2024

Wintergerst assists the sale of alfer aluminium to SOL Capital

SOL Capital Management GmbH, an Austrian financial investor, acquires alfer aluminium Gesellschaft mbH based in Wutöschingen. The acquisition process was accompanied by Wintergerst Societät für Unternehmer-Beratung from its inception right through to completion.

alfer aluminium is a leading European manufacturer of profiles, bars and systems made of aluminium, steel, brass and plastic. The company, based in Wutöschingen-Hörheim (in the State of Baden-Württemberg), has its profiles listed in almost every DIY market. As a result, alfer aluminium, which was founded in 1973, is one of Europe's specialists for aluminium profiles, employing roughly 300 staff.

SOL Capital Management GmbH, based in Vienna, helps companies resolve succession issues, carry out restructuring plans and generate sustainable growth. The management team, which operates in Austria, Germany and Switzerland, is noted for its considerable talent at adapting available resources, its extensive transaction experience and the management expertise of its partners.

Having submitted the most compelling offer, SOL Capital managed to prevail over the competition in the course of an international bidding process. According to the terms of the insolvency plan, which became legally effective last week, the location in Wutöschingen will be retained.

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With alfer, SOL Capital has acquired a brand that is a permanent item in the product range of many DIY markets. This constitutes an excellent point of departure for restoring the operation to its old strengths.

“We are very happy that, together with SOL Capital, we were rapidly able to find a professional and forward-looking solution. We would also like to take this opportunity to express our gratitude to our customers for their immense and cooperative support over this very difficult time for all of us,” say alfer directors, Martin Blatter and Markus Richter.

“With SOL Capital we have managed to find an investor with a wealth of experience in conducting corporate transactions and fostering rapid growth,” adds Wolfram Unold, who managed the project for Wintergerst in association with Simon Ulmer. “I am happy that we could use our excellent network to find an investor for alfer that managed to beat the competition during the investor process thanks to its compelling concept for the acquisition,” adds Volker Wintergerst, founder and managing partner of Wintergerst Societät für Unternehmer-Beratung.

Advisors for alfer aluminium:

Wintergerst Societät für Unternehmer-Beratung: Volker Wintergerst (Managing Partner), Dr. Wolfram Unold (Associate Partner), Theo-Philo Rempel (Senior Manager), Simon Ulmer (Associate)

Schultze & Braun: Dr. Dirk Pehl (Attorney), Dr. Jürgen Erbe (Attorney), Aron Lasch B.A.

GRUB BRUGGER Partnerschaft von Rechtsanwälten mbB:

Dr. Philipp Grub (Attorney), Nora Sickeler (Attorney)

Schrade & Partner Rechtsanwälte mbB: Thilo Schülke (Attorney), Stephan Ehret (Attorney)

About Wintergerst Societät für Unternehmer-Beratung

Wintergerst Societät für Unternehmer-Beratung GmbH & Co. KG, Stuttgart and Hamburg, is a firm of consultants that is specialized in serving middle market family-owned companies. The consulting focus lies on accompanying corporate transactions, restructuring businesses and strategic realignments. Wintergerst possesses exemplary industry experience and implementation skills, regularly assigning individuals with many years of management experience in the respective industry to its engagements. Its active membership in the ICFG international network gives Wintergerst a global footprint and specific Asian competence.

www.wintergerst.com